

Message Text

UNCLASSIFIED

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62

ACTION EB-07

INFO OCT-01 ARA-10 ISO-00 CIAE-00 INR-07 NSAE-00 DOTE-00

/025 W

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R 152024Z OCT 76

FM AMCONSUL SALVADOR

TO SECSTATE WASHDC 0278

USDOC WASHDC

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

UNCLAS SALVADOR 0083

STATE FOR EB/CSB/OCA AND ARA/BR

COMMERCE FOR BIC/OED/MEPD.

E.O. 11652: N/A

TAGS: CLN BENZ EAIR BR

SUBJECT: BOEING DROPS OUT OF COMPETITION FOR LIGHT RAIL
VEHICLE (LRV) PROJECT.

REF: (A) SALVADOR TELEGRAM 080, (B) SALVADOR TELEGRAM 072,
(C) SALVADOR TELEGRAM 064

ON OCTOBER 13 MR.DUVIVIER OF BOEING VERTOL MET WITH
AND INFORMED MR.FIGUEIREDO,BAHIAN STATE SECRETARY OF
TRANSPORTATION AND COMMUNICATION, OF BOEING'S DECISION
TO DROP OUT OF THE PRESENT COMPETITION FOR THE OVERALL LRV
PROJECT. MR.DUVIVIER GAVE THE REASONS FOR THIS DECISION
ALONG LINES OF REF (A), AND MENTIONED THAT IF BY ANY
CHANCE LRV PROJECT WERE DELAYED BOEING MIGHT BE ABLE TO
REENTER COMPETITION AT THAT TIME.MR.DUVIVIER ADDED THAT IF
FOR ANY REASON SALVADOR NEEDED TO IMPORT CARS WITHIN A
RELATIVELY SHORT TIME FRAME WITHOUT CONSIDERATION OF
SUBSEQUENT LOCAL PRODUCTION BOEING COULD SUPPLY THIS
NEED AND IN AN EVEN SHORTER TIME FRAME THAN WAS DISCUSSED
EARLIER (SEE REFTELS).

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MR. FIGUEIREDO EXPRESSED DISAPPOINTMENT ABOUT BOEING'S

DECISION NOTING THAT BOEING'S DROPPING OUT OF THE COMPETITION LIMITED THE OPTIONS FOR SALVADOR AND RIO IN CHOOSING AN LRV SYSTEM.
WHITNEY

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NNN

Message Attributes

Automatic Decaptioning: X
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Disposition Authority: n/a
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Disposition Event:
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